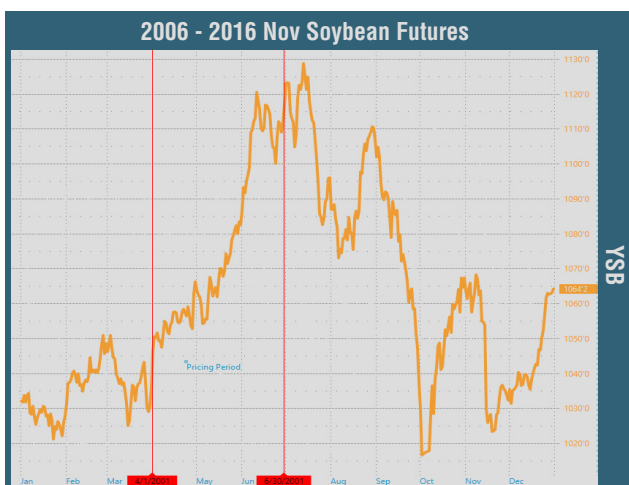
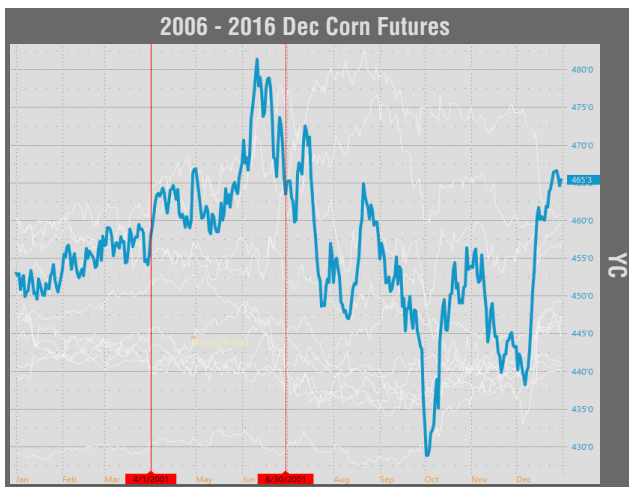


MARKET BASE BUILDER CONTRACT

The Market Base Builder contract allows a producer to price enrolled bushels equally across a predetermined pricing period. This pricing period coincides with historically good times to price new crop grain, when the market is signaling what crop it wants planted or when it experiences potential planting issues or delays.

The new crop program pricing period is April 3 - June 30 and the deadline to enroll bushels is March 31st for corn, soybeans, spring wheat and milo.

At the end of the pricing period, the futures price on the contract will be the average of the closing futures prices across the duration of the pricing period, minus a \$0.03/bu administration fee.



Advantages:

- Takes the emotion out of having to make the decision to market bushels.
- Guaranteed to not sell on the low during the pricing period.
- Provides a benchmark for comparing additional grain sales against.
- Diversifies your marketing plan.

Disadvantages:

- The average futures price will not be at the high during the pricing period.

Year	Average Seasonal Futures Price	Harvest Futures Price
2016	4.00	3.50
2015	3.85	3.83
2014	4.78	3.49
2013	5.42	4.39
2012	5.38	7.50
2011	6.61	6.32
2010	3.78	5.45
2009	4.28	3.72
2008	6.56	4.12
2007	3.82	3.58

December Corn Futures

- 8/10 Years
- Average Seasonal Futures Price has outperformed the Harvest Futures Price

Average Seasonal December Futures Price =

Average December Corn Futures close on the CBOT on each trade day throughout the months of April - June

Harvest Futures Price =

Average of December Corn Futures on the CBOT throughout the month of October

Year	Average Seasonal Futures Price	Harvest Futures Price
2016	10.45	9.76
2015	9.42	8.91
2014	12.26	9.65
2013	12.49	12.86
2012	13.42	15.39
2011	13.53	12.15
2010	9.32	11.62
2009	9.82	9.66
2008	13.42	9.22
2007	8.15	9.76

November Soybean Futures

- 6/10 Years
- Average Seasonal Futures Price has outperformed the Harvest Futures Price

Average Seasonal November Futures Price =

Average November Soybeans Futures close on the CBOT on each trade day throughout the months of April - June

Harvest Futures Price =

Average of November Soybean Futures on the CBOT throughout the month of October



Contact A Grain Marketing Specialist To Enroll:

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Abbey Kittelson	Wolsey	605-868-0190
Brad Olson	Huron	605-350-2396
Cutter Murray	Highmore	605-871-9926
Darren Wilcox	Alpena	605-461-6682
Drew Johnson	Andover	605-216-0550
Kaitee Schaefer	Mellette	605-228-9462
Matt Erickson	Aberdeen	605-351-3520
Ray Wellman	Kennebec	605-730-0204
Stetson Senyak	Roscoe	605-769-2098
Todd Olson	McLaughlin	605-314-2938

Contact Travis Antonsen, Producer Marketing Manager at 605-725-8310 or Travis.Antonsen@sdwg.com